



BTCTG's Management Services

There are several strong reasons why you should choose BTCTG's CIO/Director Services over an individual CIO/Director:

- When needed, we can focus on your critical needs today or during disaster events.
- As your technology needs stabilize, we can scale back hours and your costs accordingly.
- We provide a higher level of availability than a single person and our team is never on vacation.
- We have depth of management experience.
- We smoothly transition your Assigned Point CIO as your focus and preferences change without destabilizing your IT momentum.
- We have an extremely broad range of deep expertise that is committed to your organization including:
 - Cost reduction methodology with results
 - ERP implementations and project salvage
 - Software development and maintenance
 - Strategic planning and tactical action velocity
 - Team building and mentoring or acting as an organizational change agent
 - Infrastructure Management
 - Contract negotiations
- As a vendor, there is a simple hourly rate rather than a complex series of personnel issues to deal with like:
 - Sign on bonuses
 - Personnel benefits packages
 - Stock plan or profit plan participation
 - Severance packages

